

**The Junior League of Rhode Island**  
**Profit & Loss Budget vs. Actual**  
 June 2016 through April 2017

|   | Jun '16 - Apr 17 | Budget    |
|---|------------------|-----------|
| <b>Ordinary Income/Expense</b>          |                  |           |
| <b>Income</b>                           |                  |           |
| <b>Administrative Income</b>            |                  |           |
| Dividend Interest Income                | 4.84             |           |
| <b>Membership Dues</b>                  |                  |           |
| Active Dues                             | 3,913.50         | 7,155.00  |
| Provisional Dues                        | 920.00           | 1,755.00  |
| Sustainer Dues                          | 8,252.59         | 11,300.00 |
| Membership Dues - Other                 | 25.00            |           |
| <b>Total Membership Dues</b>            | 13,111.09        | 20,210.00 |
| Provisional Training Fee                | 300.00           | 650.00    |
| Administrative Income - Other           | 20.55            |           |
| <b>Total Administrative Income</b>      | 13,436.48        | 20,860.00 |
| Citizen's MMA -5379                     | -25,000.00       |           |
| Fees                                    | 50.00            |           |
| <b>Fundraising Income</b>               |                  |           |
| Golf Tournament                         | 24,827.25        | 35,500.00 |
| Merchandise Revenue                     | 191.00           | 200.00    |
| Other Fundraising                       | 1,975.00         | 1,500.00  |
| Picnic and Ponies                       | 1,124.95         |           |
| Winter Sparkle                          | 11,921.85        | 14,000.00 |
| <b>Total Fundraising Income</b>         | 40,040.05        | 51,200.00 |
| <b>Grants &amp; Contributions</b>       |                  |           |
| Contributions - Corporate               | 3,838.78         | 1,200.00  |
| Contributions - Individual              | 13,948.02        | 1,200.00  |
| Grants & Contributions - Other          | 92.00            |           |
| <b>Total Grants &amp; Contributions</b> | 17,878.80        | 2,400.00  |
| <b>Total Income</b>                     | 46,405.33        | 74,460.00 |
| <b>Gross Profit</b>                     | 46,405.33        | 74,460.00 |
| <b>Expense</b>                          |                  |           |
| <b>Administrative Expense</b>           |                  |           |
| Memberships                             | 33.50            |           |
| <b>Total Administrative Expense</b>     | 33.50            |           |
| <b>Fundraisers</b>                      |                  |           |
| Golf Tournament                         |                  |           |
| ACS Payment                             | 4,450.00         | 5,000.00  |
| Golf Expenses (PCC, Merchandise)        | 13,140.21        | 18,500.00 |
| Golf Tournament - Other                 | 1,310.47         |           |
| <b>Total Golf Tournament</b>            | 18,900.68        | 23,500.00 |
| Other Fundraising                       | 207.58           | 100.00    |
| Sparkle                                 | 2,512.18         | 4,840.00  |
| <b>Total Fundraisers</b>                | 21,620.44        | 28,440.00 |

**The Junior League of Rhode Island**  
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 June 2016 through April 2017

|  | Jun '16 - Apr 17 | Budget           |
|--|------------------|------------------|
| <b>League Operations</b>                   |                  |                  |
| Accounting Fees                            | 7,200.00         | 3,000.00         |
| AJLI - SLBI Affinity Dues                  | 50.00            | 100.00           |
| ALJI Dues                                  | 6,536.00         | 7,605.00         |
| Bank Fees                                  | 6.85             | 1,000.00         |
| Business Licenses & Permits                | 21.07            | 25.00            |
| Cleaning Services                          | 550.00           | 600.00           |
| Closerware / Website                       | 1,500.00         | 1,500.00         |
| Computer Backup fee & maintenance          | 0.00             | 60.00            |
| Employee Taxes                             | 706.31           | 600.00           |
| Employee Wages                             | 2,540.02         | 4,000.00         |
| Insurance - Dir & Board                    | 980.00           | 3,528.00         |
| Insurance - General Liability              | 2,445.80         |                  |
| Insurance - Workers Comp                   | 238.00           |                  |
| Internet / telephone                       | 0.00             | 1,500.00         |
| Legal Fees                                 | 0.00             | 2,000.00         |
| Office Expense                             | 0.00             | 600.00           |
| Office Supplies                            | 216.74           | 600.00           |
| Other Expense                              | 344.87           | 1,000.00         |
| Payroll Service                            | 0.00             | 600.00           |
| Postage, Mailing Service                   | 391.14           | 150.00           |
| Redbook Committee                          | 0.00             | 150.00           |
| RI Retail Sales Permit                     | 0.00             | 25.00            |
| Secretary of State                         | 0.00             | 25.00            |
| Sustainers Committee                       | -636.38          | 150.00           |
| Telephone                                  | 1,176.82         |                  |
| Worldpay Creditcard Machine Fee            | 1,065.27         |                  |
| League Operations - Other                  | 0.00             |                  |
| <b>Total League Operations</b>             | <b>25,332.51</b> | <b>28,818.00</b> |
| <b>Payroll Expenses</b>                    | <b>874.72</b>    |                  |
| <b>Reconciliation Discrepancies</b>        | <b>-3,263.47</b> |                  |
| <b>Training, Education &amp; Community</b> |                  |                  |
| AJLI Conferences                           | 795.00           | 9,430.00         |
| <b>Communications Council</b>              |                  |                  |
| Anchor Newsletter                          | 814.75           | 300.00           |
| Meetings Committee                         | 146.09           | 100.00           |
| <b>Public Relations</b>                    | <b>0.00</b>      | <b>315.00</b>    |
| <b>Total Communications Council</b>        | <b>960.84</b>    | <b>715.00</b>    |
| <b>Community Service Council</b>           |                  |                  |
| Community Outreach                         | 0.00             | 100.00           |
| DIAD-COC                                   | 343.47           | 1,500.00         |
| Foster Forum                               | 309.09           |                  |
| Touch A Truck                              | 78.07            |                  |
| Community Service Council - Other          | 0.00             | 2,000.00         |
| <b>Total Community Service Council</b>     | <b>730.63</b>    | <b>3,600.00</b>  |
| <b>Membership Council</b>                  |                  |                  |
| Board Training & Development               | 239.00           | 500.00           |
| Provisional Committee                      | 0.00             | 750.00           |
| Recruitment                                | 358.00           | 500.00           |
| Training Committee                         | 0.00             | 200.00           |
| <b>Total Membership Council</b>            | <b>597.00</b>    | <b>1,950.00</b>  |

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Accrual Basis

# The Junior League of Rhode Island Profit & Loss Budget vs. Actual

June 2016 through April 2017

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|  | <u>Jun '16 - Apr 17</u> | <u>Budget</u>          |
|--|-------------------------|------------------------|
| President's Fund                                 | 119.95                  |                        |
| Regional Conferences & Training                  | 1,291.38                |                        |
| Rewards & Recognitions                           | 72.95                   | 500.00                 |
| <b>Total Training, Education &amp; Community</b> | <u>4,567.75</u>         | <u>16,195.00</u>       |
| <b>Total Expense</b>                             | <u>49,165.45</u>        | <u>73,453.00</u>       |
| <b>Net Ordinary Income</b>                       | -2,760.12               | 1,007.00               |
| <b>Other Income/Expense</b>                      |                         |                        |
| Other Income                                     |                         |                        |
| Other Income                                     | 479.04                  |                        |
| <b>Total Other Income</b>                        | <u>479.04</u>           |                        |
| <b>Net Other Income</b>                          | <u>479.04</u>           |                        |
| <b>Net Income</b>                                | <u><u>-2,281.08</u></u> | <u><u>1,007.00</u></u> |

**The Junior League of Rhode Island**  
**Profit & Loss Budget vs. Actual**  
 June 2016 through April 2017

|   | \$ Over Budget | % of Budget |
|---|----------------|-------------|
| <b>Ordinary Income/Expense</b>          |                |             |
| <b>Income</b>                           |                |             |
| <b>Administrative Income</b>            |                |             |
| Dividend Interest Income                |                |             |
| <b>Membership Dues</b>                  |                |             |
| Active Dues                             | -3,241.50      | 54.7%       |
| Provisional Dues                        | -835.00        | 52.4%       |
| Sustainer Dues                          | -3,047.41      | 73.0%       |
| Membership Dues - Other                 |                |             |
| <b>Total Membership Dues</b>            | -7,098.91      | 64.9%       |
| Provisional Training Fee                | -350.00        | 46.2%       |
| Administrative Income - Other           |                |             |
| <b>Total Administrative Income</b>      | -7,423.52      | 64.4%       |
| <b>Citizen's MMA -5379</b>              |                |             |
| <b>Fees</b>                             |                |             |
| <b>Fundraising Income</b>               |                |             |
| Golf Tournament                         | -10,672.75     | 69.9%       |
| Merchandise Revenue                     | -9.00          | 95.5%       |
| Other Fundraising                       | 475.00         | 131.7%      |
| Picnic and Ponies                       |                |             |
| Winter Sparkle                          | -2,078.15      | 85.2%       |
| <b>Total Fundraising Income</b>         | -11,159.95     | 78.2%       |
| <b>Grants &amp; Contributions</b>       |                |             |
| Contributions - Corporate               | 2,638.78       | 319.9%      |
| Contributions - Individual              | 12,748.02      | 1,162.3%    |
| Grants & Contributions - Other          |                |             |
| <b>Total Grants &amp; Contributions</b> | 15,478.80      | 745.0%      |
| <b>Total Income</b>                     | -28,054.67     | 62.3%       |
| <b>Gross Profit</b>                     | -28,054.67     | 62.3%       |
| <b>Expense</b>                          |                |             |
| <b>Administrative Expense</b>           |                |             |
| Memberships                             |                |             |
| <b>Total Administrative Expense</b>     |                |             |
| <b>Fundraisers</b>                      |                |             |
| Golf Tournament                         |                |             |
| ACS Payment                             | -550.00        | 89.0%       |
| Golf Expenses (PCC, Merchandise)        | -5,359.79      | 71.0%       |
| Golf Tournament - Other                 |                |             |
| <b>Total Golf Tournament</b>            | -4,599.32      | 80.4%       |
| Other Fundraising                       | 107.58         | 207.6%      |
| Sparkle                                 | -2,327.82      | 51.9%       |
| <b>Total Fundraisers</b>                | -6,819.56      | 76.0%       |

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 June 2016 through April 2017

|  | \$ Over Budget   | % of Budget   |
|--|------------------|---------------|
| <b>League Operations</b>                   |                  |               |
| Accounting Fees                            | 4,200.00         | 240.0%        |
| AJLI - SLBI Affinity Dues                  | -50.00           | 50.0%         |
| ALJI Dues                                  | -1,069.00        | 85.9%         |
| Bank Fees                                  | -993.15          | 0.7%          |
| Business Licenses & Permits                | -3.93            | 84.3%         |
| Cleaning Services                          | -50.00           | 91.7%         |
| Closerware / Website                       | 0.00             | 100.0%        |
| Computer Backup fee & maintenance          | -60.00           | 0.0%          |
| Employee Taxes                             | 106.31           | 117.7%        |
| Employee Wages                             | -1,459.98        | 63.5%         |
| Insurance - Dir & Board                    | -2,548.00        | 27.8%         |
| Insurance - General Liability              |                  |               |
| Insurance - Workers Comp                   |                  |               |
| Internet / telephone                       | -1,500.00        | 0.0%          |
| Legal Fees                                 | -2,000.00        | 0.0%          |
| Office Expense                             | -600.00          | 0.0%          |
| Office Supplies                            | -383.26          | 36.1%         |
| Other Expense                              | -655.13          | 34.5%         |
| Payroll Service                            | -600.00          | 0.0%          |
| Postage, Mailing Service                   | 241.14           | 260.8%        |
| Redbook Committee                          | -150.00          | 0.0%          |
| RI Retail Sales Permit                     | -25.00           | 0.0%          |
| Secretary of State                         | -25.00           | 0.0%          |
| Sustainers Committee                       | -786.38          | -424.3%       |
| Telephone                                  |                  |               |
| Worldpay Creditcard Machine Fee            |                  |               |
| League Operations - Other                  |                  |               |
| <b>Total League Operations</b>             | <b>-3,485.49</b> | <b>87.9%</b>  |
| <b>Payroll Expenses</b>                    |                  |               |
| <b>Reconciliation Discrepancies</b>        |                  |               |
| <b>Training, Education &amp; Community</b> |                  |               |
| AJLI Conferences                           | -8,635.00        | 8.4%          |
| <b>Communications Council</b>              |                  |               |
| Anchor Newsletter                          | 514.75           | 271.6%        |
| Meetings Committee                         | 46.09            | 146.1%        |
| Public Relations                           | -315.00          | 0.0%          |
| <b>Total Communications Council</b>        | <b>245.84</b>    | <b>134.4%</b> |
| <b>Community Service Council</b>           |                  |               |
| Community Outreach                         | -100.00          | 0.0%          |
| DIAD-COC                                   | -1,156.53        | 22.9%         |
| Foster Forum                               |                  |               |
| Touch A Truck                              |                  |               |
| Community Service Council - Other          | -2,000.00        | 0.0%          |
| <b>Total Community Service Council</b>     | <b>-2,869.37</b> | <b>20.3%</b>  |
| <b>Membership Council</b>                  |                  |               |
| Board Training & Development               | -261.00          | 47.8%         |
| Provisional Committee                      | -750.00          | 0.0%          |
| Recruitment                                | -142.00          | 71.6%         |
| Training Committee                         | -200.00          | 0.0%          |
| <b>Total Membership Council</b>            | <b>-1,353.00</b> | <b>30.6%</b>  |

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Accrual Basis

The Junior League of Rhode Island  
**Profit & Loss Budget vs. Actual**  
June 2016 through April 2017

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|  | <u>\$ Over Budget</u>   | <u>% of Budget</u>    |
|--|-------------------------|-----------------------|
| President's Fund                                 |                         |                       |
| Regional Conferences & Training                  |                         |                       |
| Rewards & Recognitions                           | -427.05                 | 14.6%                 |
| <b>Total Training, Education &amp; Community</b> | <u>-11,627.25</u>       | <u>28.2%</u>          |
| <b>Total Expense</b>                             | <u>-24,287.55</u>       | <u>66.9%</u>          |
| <b>Net Ordinary Income</b>                       | -3,767.12               | -274.1%               |
| Other Income/Expense                             |                         |                       |
| Other Income                                     |                         |                       |
| Other Income                                     |                         |                       |
| <b>Total Other Income</b>                        |                         |                       |
| <b>Net Other Income</b>                          |                         |                       |
| <b>Net Income</b>                                | <u><u>-3,288.08</u></u> | <u><u>-226.5%</u></u> |